Making savings with operational changes

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Mobile

Approx 1,600 connections

Participated in an aggregated procurement via CCS Network Services Framework

Each connection has all inclusive minutes, SMS, data bundle

30 day minimum connection - flexibility with eg Exam periods

Reduced operational costs by 50-60%

Deskphones

Avaya Aura - approx 8,000 IP end-points

Moved to SIP trunks - use Janet connections + additional circuit

Additional resilience, flexibility, Rol single digit months

Bundled call minutes with each channel

Reduced operational costs by 50-60%

Formerly provided via NHS platform - rentals and call charges

Deployed UoS IP phones - Rol of six months

Internal Billing

Formerly recharged all operational costs

Approx 200 monthly transactions for deskphones; 1,600 quarterly for mobiles

Estimated costs of £50 per internal transaction

Significant administrative savings

No monthly arguments over 5p with the usual suspects!

Check Stuff

(Legacy) Lines/Circuits no longer needed - or still billed even if ceased.

Reduced number of DELs by 50%

Repayment for previously ceased circuit; incorrectly billed tariff

Reduced unneeded element in support contract

Reviewing number of SIP trunks ordinarily deployed

Licenses?

Cabling, Switches etc

One cabled outlet per desk - PC daisy chained via IP phones

Reduces cabling (50%?) for builds/refurbs

Reduces network switches, power, cooling etc by similar fractions?

Mobiles - £100k

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Deskphones - £120k

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Checking stuff - £95k

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Billing - Desk phones - £120k

Billing - Mobiles - £320k

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Cabling etc - operational £30k

Billing - Desk phones - £120k

Billing - Mobiles - £320k

Total - £785k per annum

Questions?