

LEADERSHIP SUMMIT 2027

UCISA27 Exhibitor Handbook



17th – 18th March 2027



EICC Edinburgh



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On behalf of UCISA, it is my pleasure to welcome you to UCISA27, taking place at EICC Edinburgh! We are delighted that you will be joining us this year and look forward to an engaging few days of networking and connecting with peers and partners across the sector.

Thank you for supporting UCISA Leadership Summit 2027. Your contribution is invaluable and this event would not be possible without your continued support.

The following pages provide all the information you need to ensure a successful UCISA27 exhibition. If you have any questions, please contact us at events@ucisa.ac.uk

We wish you every success at the event and the UCISA team look forward to welcoming you to Edinburgh in March!



Siân Thomas
Head of Corporate Engagement and Events, UCISA

1. General Information / Exhibition Details

<u>Venue:</u>	The UCISA27 Exhibition will be held in the Lennox Suite at the Edinburgh International Conference Centre (EICC). Access to the Lennox Suite will be via the loading bay off Western Approach Road.
<u>Exhibition set up:</u>	Access to the Exhibition Hall for stand dressing will be: • Tuesday 16th March: 14:00 – 18:00 • Wednesday 17th March: 08:00 – 09:30
<u>Exhibition opening times:</u>	The exhibition will be open on: • Wednesday 17th March: 10:00 – 19:30 • Thursday 18th March: 09:00 – 16:00
<u>Exhibition breakdown:</u>	Access to the Hall for stand removal will be: • Thursday 18th March: 16:00 – 21:00 only

NB These times must be strictly adhered to. Early breakdown will not be allowed under any circumstances. There will be no access to the Hall on Friday.

Deliveries / Vehicles

<u>Vehicle entry doors:</u>	All vehicle entry doors to the loading bay will be operated only by the EICC security staff or such other persons as the EICC designate. This does not apply to the emergency exit doors set into the lower section of the vehicle entry doors. Wheeled vehicles, whether motor driven or hand propelled, shall not be taken through any of the emergency pedestrian exit doors.
<u>Access for goods vehicles:</u>	All vehicles must, on arrival at the EICC, report to the loading bay at the Hall. Full unloading instructions will be issued on arrival. Access to the Lennox Suite is just off Western Approach Road. For buildup and breakdown, there are goods doors giving an entry of 4.2m wide and 4.6m high. The EICC operate a sign in service and will issue wristbands.
<u>Delivery vehicles:</u>	Delivery or service vehicles will only be permitted to enter the premises

	with the EICC's approval and under the direction of its security staff. Delivery or service vehicles will not be admitted into the Hall Exhibits and similar materials may only be delivered and removed at times outside the open period. Motor vehicles used to deliver exhibits or stand fitting materials will not be permitted into the hall. Vehicles must be parked at nearby car parks.
<u>Unpacking, storage and removal:</u>	Empty crates, cartons, boxes, or other packing materials must not be stored on, under, or behind any stand. There is no storage space within the EICC. All exhibits, stand fitting and other materials brought into the premises for the exhibition, including materials scrapped at the event must be removed from the hall by 22:00, Thursday 18th March. Exhibitors will be responsible for any charges the EICC may make for extending the hire period and for any additional services provided if the premises are not vacated by that time. Please note that the EICC do not provide trolleys or pump trucks. Forklifts can be hired. The company booking would need to provide a driver with the appropriate paperwork and insurance.
<u>Floor loadings:</u>	No loads in excess of 10kn per square metre shall be placed on the floor of the Hall centre. No vehicle will be allowed without express permission from the EICC.
<u>Parking:</u>	There are many car parks in close walking distance to the EICC. Please access the following links for further details: • NCP - Castle Terrace Car Park: Download the free NCP ParkPass App. Register and add the SaverID: EICC326 to your park pass account before arriving at the car park and you must enter and exit by scanning your QR code to qualify for this discount. • Sheraton Hotel Car Park located 150 meters from the EICC, with limited accessible parking spaces • Semple Street Car Park located 300 meters from the EICC • Spaces near EICC available via yourparkingspace.co.uk

Your Stand

<u>Risk assessment and deadline:</u>	A risk assessment is required to be submitted by Friday 26th February 2027 .
<u>Public liability insurance and deadline (if you've booked Space Only):</u>	Public liability insurance is required to be submitted by Friday 26th February 2027 .
<u>Damage to exhibition hall / shell scheme</u>	Exhibitors will be held responsible for any damage to the exhibition premises or shell scheme caused by themselves or their contractors. Fixings must not be made to the building structure. Marks caused by paint, oil or grease on the fabric of the building, the shell scheme

	structure or to the floor covering must be avoided. The lights and technical equipment in the Lennox are above the grid, so we allow air balloons in the Hall. Due to inevitable indiscriminate use, self-adhesive advertising stickers cannot be allowed in the Hall. Charges will be made to the exhibitor concerned to cover the cost of repairs or replacements made necessary for non-observance of these conditions.
<u>Publicity material:</u>	Exhibitors are reminded that publicity materials may only be distributed from their stands.
<u>Stand cleaning:</u>	General cleaning will be done by the venue. At 10:00 on Wednesday all work in the nature of construction or erection of stands must be completed. All vehicles, spare materials and other items used in connection with the construction and erection of stands at the Exhibition shall be removed from the Hall. At the same time, all exhibits and materials required for the Exhibition shall be removed from the gangways in the Hall to allow the EICC's cleaning contractor to sweep the gangways and general circulation areas and to clear refuse from the Hall prior to the commencement of the open period of the Exhibition. The EICC offer stand cleaning which is available to book via the EICC Portal. Password for the portal is 171827
<u>Security:</u>	Security will be provided during the exhibition opening times. The Hall will be secured half an hour after the exhibition closes Wednesday and unlocked at 08:00 on Thursday morning. Please ensure all power is switched off. Neither UCISA Services Ltd nor the EICC will be responsible for exhibitors' property. Please ensure all power is switched off.
<u>Exhibitors' responsibilities:</u>	All exhibiting companies are responsible for their staff, their contractors, sub-contractors and visitors on and around their stand from the first day of build up through to the last day of breakdown. They must ensure that due thought and consideration is given to their own and others health, safety, and welfare throughout the Exhibition, and that their actions, or inactions, do not give rise to accidents, injuries or an unsafe working environment so far as is reasonably practicable.

	All exhibitors must appoint a safety representative, with specific responsibility for health and safety, from their company, to oversee all the activities that their organisation is undertaking at the venue. This person will be responsible for undertaking a risk assessment and method statement for your activities on site and for obtaining similar documentation from your contractors prior to starting work in the venue. This person will also be responsible for the provision of proper information, instruction, training, and supervision of all parties throughout the time at the venue. Please note that if this person is to be present only during build up and break down a senior person must be appointed to supervise health and safety matters during the open period.
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Other

<u>First aid / reporting of injuries and dangerous occurrences:</u>	First aid officers will be in attendance throughout the event. Please go to the Registration desk if you require assistance. All injuries, no matter how minor, and near misses, on site must be reported to the venue Duty Manager without delay. This can be done by contacting the Registration Desk, Security, or member of EICC staff who will arrange for the Duty Manager to visit you on your stand.
<u>Lost property:</u>	All property found at the EICC and surrendered to their Security will be retained for eight weeks. If after eight weeks no claim in respect of that property has been made by any person, the EICC shall consider that title to that property has been abandoned and shall become entitled to dispose of the property. There are exceptions to some items, for example a passport or driver's license would destroy sooner if there has been no claim
<u>Insurance:</u>	EICC and UCISA Service Ltd accept no liability for property introduced into the premises by exhibitors and their contractors, sub-contractors, or agents. It is, therefore, the responsibility of all exhibitors to ensure you have sufficient insurance cover for the event. All attendees at the event must ensure their personal belongings are stored safely. Exhibitors must take care of their equipment belongings. Exhibitors' stands and exhibits on stands are NOT accepted into the custody or control of the Event Organiser or the venue and exhibitors shall make their own insurance arrangements.
<u>Public address system:</u>	The public address system is reserved for organisers' announcements only. The organisers regret it cannot be used for any other purpose.
<u>Where to find team UCISA:</u>	If you need any assistance, please go to the UCISA Registration Desk, where you will find a member of the UCISA staff in attendance each day

	from 08:00 until 17:30.
<u>Badges / refreshments</u>	Exhibitors should collect their Exhibitor badges from Registration, which is situated in the Atrium Foyer later on Tuesday afternoon or Wednesday morning. Morning coffee, lunch and afternoon tea will be served in the Lennox Suite. Exhibitors' lunches will be served from 12:00 on Wednesday and Thursday.
<u>Wifi and internet access</u>	Wireless Internet access is included in the exhibitor package for email, browsing only. If you plan to use large amounts of bandwidth, please order a fixed line or designated stand WiFi from the EICC using this order form: EICC Booking Portal (password is 171827).
<u>Clients and contractor personnel:</u>	All staff must be trained, experienced and or supervised for the tasks they are to perform. Hazardous tasks should only be carried out by experienced personnel. An assessment must be made as to what tasks an operative is capable of performing and they must be instructed to limit themselves to those tasks. Possession, use or being under the influence of alcohol or non-prescribed drugs is prohibited throughout the venue.

2. Health & Safety

Risk assessment

All parties, including exhibitors and contractors have responsibilities as laid out in accordance with the Health & Safety at Work Act 1974, the Management of Health and Safety at Work Regulations 1999 and any mandatory Acts Regulations relevant to their activities. It is your responsibility as an exhibitor and your contractors to ensure that a safe working environment is created.

The EICC and UCISA require that **all exhibitors** with a shell scheme exhibition stand need to complete the Exhibition Stand Risk Assessment.

It is a **requirement** for individual **Space only exhibitors** and their **contractors** to submit a **Construction Phase Plan, Risk Assessment and Method Statement** as there is deemed to be a risk associated with your stand, with respect to (for example):

- Buildup, open and break down periods
- Shell and space only constructions
- Contractors and sub-contractors' method statements, employed by both the Licensor and their exhibitors, and any identifiable working hazards
- Using of lifting working machinery
- Hazards to the attendees and other participants
- Special features contained within the event
- Manual handling
- Audience type and number expected, and any particular hazards identified by their nature

****Please note that the above list is not exhaustive and should only be used as a guide.***

A suitable and sufficient Risk Assessment is one that:

- Correctly and accurately identifies the hazard
- Disregards inconsequential risks and those trivial risks associated with life in general
- Determines the likelihood of injury or harm arising
- Quantifies the severity of the consequences and the numbers of people who would be affected
- Take account of any existing control measures
- Identifies any specific legal duty or requirement relating to the hazard
- Will remain valid for a reasonable time
- Provides sufficient information to enable the employer to decide upon the appropriate control measures, considering the latest scientific developments and advances, enables the employer to prioritise remedial measures.

It is the responsibility of each exhibitor to ensure that every supplier or sub-contractor carries out a suitable and sufficient assessment of the significant risks to health and safety of their employees or persons not in their employment arising out of or in connection with the conduct or undertakings at the EICC

No exhibitors will be allowed to commence work until licensing has approved the event Construction Phase Plan, Risk Assessment and Method Statement.

All contractors, sub-contractors, agents etc. appointed by either an organiser or an exhibitor must have in their possession an appropriate risk assessment and method statement and relevant liability insurance for the task/activity they are performing, which should be available for inspection at any time.

The maximum stand height is 4 metres.

****Please note: Any stands 4m and over require a structural sign off before the show opens.***

Other

<u>Children:</u>	Children under 16 years of age are not permitted in either internal or external areas where work is taking place on build up or breakdown of any event.
<u>Conduct:</u>	The EICC reserve the right to stop any work being carried out by any person or persons where the work is in the reasonable opinion of the Duty Manager or any health and safety adviser employed by the venue, being carried out in breach of any requirement stated in this document, any statutory requirements or in an unsafe manner. Any offending person or persons may be required to stop work immediately and may be required to leave site. Such action will also apply to any person or persons behaving in an irresponsible manner so as to threaten the safety of, or cause injury to others, or cause unnecessary damage. The decision of any manager employed by or for the EICC to deal with these matters is final and irrevocable.
<u>COSHH:</u>	All substances of a hazardous nature must be stored, controlled, and used as required under the Control of Substances Hazardous to Health Regulations 1994 (COSHH).
<u>Hazardous operations:</u>	If a particularly hazardous task is being undertaken on site, the area is normally to be adequately and securely protected from access by personnel not immediately required to undertake the task. The risk and any list of any personal protective equipment required should be displayed at access points. The hazardous operation must be thoroughly reviewed in a method statement and risk assessment which should be forwarded to the venue at least 14 days before the event.
<u>Ladders and platforms:</u>	Ladders and step ladders are to be used in accordance with HSE guidance notes GS31. Painted wooden ladders and ladders that are defective must not be used. All ladders must be visually inspected prior to use. Safe working platforms are to be provided wherever possible. Ladders are not suitable as a working platform for long periods of work (in excess of 15 minutes). Where there is a risk of falling 2m or more from any platform, access route or stairway, guard rails or other suitable barriers are to be provided, this includes part erected or dismantled structures. Scaffolds and working platforms shall be in accordance with the Construction (Health, Safety and Welfare) Regulations 1996 and HSE guidance notes. The suspension of stand fittings or lighting fittings for exhibition stands from the structure of the hall roof will not be permitted.
<u>Lifting operations:</u>	It is a requirement to comply with the Lifting Operations and Lifting Equipment Regulations 1998 (LOLER).

<u>CDM:</u>	Construction Design management requires anyone entering the build or breakdown areas to be inducted.
<u>Personal protection equipment (PPE):</u>	Employers are legally required under the Personal Protective Equipment Regulations 1992 to provide appropriate personal equipment for their employees and likewise the employee has legal obligations in respect of the PPE provided. The Construction (Head Protection) Regulations 1989 require that employees wear suitable head protection unless there is no foreseeable risk of injury. Safety helmets must be worn during all construction and erection work at a raised level as well as during craneage and moving materials.
<u>Hi-vis policy:</u>	During build-up and breakdown of your event, all personnel must wear hi-vis (high visibility). Personnel not wearing hi-vis will not be permitted to work in the event area.
<u>Plant:</u>	There is a weight limit on the Lennox floor and as such no plant is to be driven into the hall without prior agreement with the EICC. All types of plant, including cranes, forklifts, mobile elevating platforms etc to be used on site must be inspected and tested as required by the Health and Safety at Work Act 1974, the Construction (Health, Safety and Welfare) Regulations 1996, the Lifting Operations and Lifting Equipment Regulations 1998 and the Provision and Use of Work Equipment Regulations 1998 prior to use. Permission to bring any type of plant on site must be sought from the venue 8 weeks prior to the event. Please note: the EICC do not provide plant for use by exhibitors, contractors or delivery drivers. Operators of all plant must be competent, experienced, in possession of and able to make available for inspection on site the appropriate qualification, licence or certificate, and insurance.
<u>Vehicles:</u>	Reversing operations must be avoided unless absolutely necessary. If reversing has to take place a second person must be used to direct the operation and ensure safe working. All high sided vehicles and vehicles with restricted views, forklifts and cranes must be fitted with an audible alarm for reversing purposes. When submitting plans clear information as to the materials being used must be provided. No painting of stands or displays shall be permitted within Hall A. All materials used in construction, dressing, props, scenery, signs, fascia's etc. must be selected so as to be difficult to ignite.
<u>Stand construction:</u>	Plans which must indicate the full construction details of the stand are to

	be drawn or reproduced in a clear and intelligible manner, to a scale of not less than 1:20 and include the following information where appropriate: • A plan of the stand. • Structural details of the stand. • A specification of all materials to be used. • The provision to be made in the structure of the stand for protection against fire and flame-spread. • Where appropriate, a certificate, or other details of the result of any relevant test, can be carried out on any material or other substance which is to be used in connection with the stand.
<u>Timber:</u>	The following materials are approved for use: 1. Any timber, impregnated to BS476 – part 7 – CLASS1 and branded. 2. Timber framing of natural unproofed timber in excess of 25mm thick 3. Plywood, hardboard, pulpboard, or fibreboard rendered fire resistant by an approved method of impregnation to BS476 – part 7 – CLASS1 and branded. 4. Untreated natural timber may be used for floors provided that it is not less than 18mm thick and is close jointed.
<u>Plastics:</u>	Plastics must conform to BS476 – part 7 – CLASS1 Fire regulations. Lexan and Macrolan are acceptable. PERSPEX MUST NOT BE USED.
<u>Fabrics:</u>	Textile fabrics used for dressing purposes must be flameproofed or purchased treated by the use of approved chemicals in accordance with BS5438/BS5852.
<u>Floor coverings:</u>	Floor Finish: Grey Carpet Important: The exhibition hall is carpeted, but as the Lennox floor is moveable and can before tiered this leaves small lips on the floor. If you wish to book your own carpet, you must lay the carpet on wooden underlay Floor coverings and or underlay when tested appropriately in accordance with BS4790 should either not ignite or have the effects of ignition limited to a radius of 35 mm on both upper and lower surfaces. Adhesive tape to secure carpets or other materials to the floor of the premises must be removed after use, without damage to the floors. All nails, adhesive tape, emulsion, or paint marks etc. left in or on the floor of the Hall at the end of the hire period will be removed by the EICC and the exhibitor will be charged for the cost of such removal. Damage to the floor of the premises caused by such fixings or their removal will be repaired by the EICC at the exhibitors' expense.

3. Fire and safety regulations

<u>Artificial plants and flowers:</u>	Artificial plants and flowers are combustible and give off toxic fumes. Silk type flowers and plants are acceptable providing they have been flameproofed to BS476 – part 7.
<u>Fire exits, walkways, etc.:</u>	Under no circumstances must fire exits or gangways be either partially or fully blocked such that access or exit in emergency is impeded. Venue staff will remove any item blocking these routes without warning.
<u>Emergency instructions:</u>	Emergency instructions are exhibited throughout the building. Basic instructions are given below for your information. Please ensure that the information is passed on to your staff, contractors, subcontractors, and any other person who may need to know. In the event of fire or other emergency such as a security alert your first duty is to prevent injury or loss of life. Know where to find the nearest fire alarm call point and firefighting equipment and how to use them. Report an accident or emergency to EICC and/or UCISA staff. Learn the route to the nearest fire exit, and to the nearest alternative fire exits in case the nearest exit is not usable (all fire exit routes are marked with dark green signs, with arrows and an icon of a running person, all fire exit routes lead to the outside of the building).
<u>Evacuation:</u>	If the fire alarm sounds a 'two tone' noise, and in certain areas flashes red lights, please follow these instructions: • Leave the building and follow other delegates and EICC staff to the rendezvous area. • Once outside, remain in the allocated rendezvous area until instructions are issued that it is safe to go back into the building. • On re-entering the building, the Security Guards shall ask delegates to show their event pass in order to allow them access back into the building.
<u>Fire procedures:</u>	EICC has a comprehensive fire alarm system and firefighting equipment. Should an emergency arise, you should immediately contact any member of the EICC team, informing them of the nature and location of the fire.
<u>Medical emergencies:</u>	If you discover a person who has received a personal injury, please inform

	a member of the UCISA team or EICC staff as soon as possible. If possible, give the location of the casualty and details of any injuries. A member of the first aid team will come to help. To report a dangerous occurrence or any other kind of problem, please see a member of EICC staff or UCISA staff.
<u>Security instructions:</u>	The EICC management wish to stress the importance of a CONSTANT CHECK being made of the contents of exhibitors' stands and rooms by exhibitors to see that no unidentified package, case, or bag has been left unattended. In any case of doubt, the article should not be handled – inform a member of EICC staff immediately. If security staff are satisfied that there is no evacuation necessary as the emergency has passed, then a message will be passed to the main client contact to inform exhibitors. It is everyone's duty to be vigilant at all times.

4. Electrical Installations

<u>Conditions:</u>	Electricity at Work Regulations must be complied with in respect of relevant equipment. All electrical installations on stands, features, displays or exhibits shall comply with: 4.1. the <i>Regulations for the Electrical Equipment of Buildings</i> issued by the Institution of Electrical Engineers (17th Edition)" and with any amendments thereto. 4.2. any special requirements of the Authorities. 4.3. the Health and Safety at Work etc. Act 1974 and the Electricity at Work Act 1989.
<u>Portable Appliance Testing (PAT) Certificates:</u>	All portable appliances brought on to site must have a current PAT certificate. Exhibitors will be requested to produce certificates. Failure to comply will result in the equipment being unplugged.
<u>Electricity supply:</u>	Meridian at its sole discretion, will limit the power rating of a supply or supplies where, in the Meridian 's opinion, the load or combination of loads requested may have an adverse effect on the supplies to other users.
<u>24-hour electrical supplies:</u>	All stand electrical circuits other than 24-hour supplies shall be switched off as soon as possible after the close of each day of an event.

Where a 24-hour supply of electricity is required for battery chargers, refrigerators or other equipment, the applicant shall advise Meridian of this at the time of placing the order for the stand electrical supply. Meridian will notify the applicant of the means by which the 24-hour supply will be provided. If this should necessitate a separate electrical supply, the applicant will be required to bear the cost.

If a clean and continuous supply is required for computers or other data processing equipment, this can be arranged by prior application to Meridian.

5. Deliveries and collections

The EICC will not permit deliveries to the premises of exhibits, stand fittings or any other materials required for the staging of an event prior to the first day of the hire period. The exhibitor will also be responsible for any charges the EICC may make for extending the hire period and for any additional services provided.

Please note that in order to ensure safe delivery of any items to the EICC both prior and during the event, this procedure **MUST** be followed. All boxes should be clearly marked with the following information:

Deliveries will be accepted from 2 days prior the event day. Please label deliveries as follows:

Exhibitor name and Stand Number
UCISA27 Summit and Exhibition
EICC
The Exchange Loading Bay
Off West Approach Road
Edinburgh
Scotland
EH3 8EE
Your on-site contact name
Box number of Box number (e.g. – Box 1 of 8)

The EICC cannot guarantee to accept, or deliver to the correct place, any boxes that are not marked in this way, and accepts no liability in the event of a box being lost or misplaced in these circumstances.

NB No deliveries will be accepted by the EICC before 0000 on Monday 15th March. All items must be removed from the EICC by 2200 on Thursday 18th March.

It is the responsibility of the exhibitor, not the EICC or UCISA Services Ltd, to collect and return their goods from the delivery collection point. The EICC cannot guarantee to accept, or deliver to the correct place, any boxes that are not marked in this way, and accepts no liability in the event of a box being lost or misplaced in these circumstances.

Please note that during the Exhibition there are no facilities for storage so if you require storage space you need to build it within your stand space.

Directions to the EICC Loading Bay

Heading: - EAST straight on to LOTHIAN RD. TURN LEFT. Keep in the inside lane passing Sheraton Hotel TURN LEFT. Onto WESTERN APPROACH RD. Second set of lights TURN LEFT LOADING BAY DOUBLE SET OF ROLLER SHUTTERS.

Heading: - WEST straight down MORRISON STREET. TURN LEFT onto WESTERN APPROACH LINK; TURN LEFT onto WESTERN APPROACH RD. First set of lights TURN RIGHT LOADING BAY DOUBLE SET OF ROLLER SHUTTERS.

Parking procedures

Vehicles may not be left unattended in the EICC Loading Bay or parked in an unauthorised location nearby.

This means that exhibitors may park their vehicle and unload any necessary items into the EICC's Loading Bay. These items will be stored safely and monitored by CCTV until the exhibitor is ready to move them to their stand.

As soon as the vehicle has been unloaded, it must be removed off site and parked in an appropriate place. Exhibitors may not start setting up their stand until they have removed their vehicle.