



Migrating a legacy finance system to the cloud



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Problem

- Software version (Unit4 Agresso)
 - 7 years old
- Incompatibility & stability issues
- ITDR workaround
- Windows client – clunky for home-working
- Loss of staff with Agresso expertise
- Not student-facing so tends to get lower priority
- Supplier hosting costs





Exploring options

Supplier hosting

Buy SaaS

Another path?





Preferred option

- Quick Think Cloud hosting
- Nil set-up cost
- Database access
- 24x7 monitoring
- Attractive price

- G7 application support
- Single contract
- Single help desk
- Pot of days – small changes
- Rate card – larger projects



Quick Think Cloud customers

- Bangor University
- Brunel University
- Hartpury College
- Royal Holloway University
- Sandwell College
- The Courtauld Institute of Art
- The Place (London Contemporary Dance School)
- University London
- University of Cumbria
- University of the Arts London
- West-Midlands FE Consortium (headed up by Dudley College)





Securing a budget

- Business case (hard)
- Investment appraisal – 10 years
- Show all costs of 'do nothing'
- User experience
- Risk

Influencing:

- Gartner
- trusted Agresso consultant
- UCISA network
- BUFDG





Implementation

Kick-off

Governance

Plan A
-
Plan B

Migration

Training





Lessons learned

- Importance of research
- Performance
- Have a Plan B

- Time for contracts & signing
- Single Sign On
- Software in the margins





Q&A

A scenic landscape photograph of a lake, likely Windermere, with large, dark, jagged mountains in the background under a blue sky with scattered white clouds. In the foreground, several large, grey, rounded rocks are partially submerged in the water.

**Any follow-up questions:
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