



UCISA Procurement Group 2011

Aims and objectives

The Group exists to promote and develop value for money in the procurement and maintenance of computing hardware, software, services and associated products in the higher education community and to track technological developments in the ICT marketplace.

The main functions of the group are:

- 1.** To coordinate the development, implementation and management of national agreements for ICT related purchasing in higher education.
- 2.** To liaise with the regional purchasing consortia.
- 3** To liaise with university/higher education organisations and with other external bodies as appropriate for the development of negotiations towards improved purchasing arrangements for the HE community.
- 4** To organise negotiating teams, discussion groups and suppliers workshops.
- 5.** To maximise the use of electronic communications to disseminate purchasing information.
- 6.** To liaise with other higher education organisations and with external bodies as might be appropriate for the development of negotiations towards improved purchasing arrangements for the higher education community.
- 7.** To make suppliers better aware of the sales potential of the higher education market and to encourage them to address the particular needs of the market through improved and appropriate trading agreements.

National ICT Hardware Agreements (last updated June 7th 2011)
In red – being re-tendered in 2011

Commodity Group	Present Supplier(s)	HE Contract Manager	Start Date/ Expiry Date
Microcomputers with Apple operating systems	<ul style="list-style-type: none"> • Apple 	Norman Coulbeck coulbecknb@cardiff.ac.uk	1/10/07 30/09/11
Computer Consumables (part of the Office Supplies Agreement)	<ul style="list-style-type: none"> • Lyreco (one-stop shop) • Office Depot (o-s-s) • XMA • Supplies Team (o-s-s) 	Darran Whatley darran@lupc.lon.ac.uk	1/08/06 30/06/11
National Desktop and Notebook Agreement – Lot 1 Desktop Computers	<ul style="list-style-type: none"> • Viglen • RM • Dell • Stone Computers • HP 	Mike Kilner m.kilner@lupc.lon.ac.uk	1/08/09 31/07/12
National Desktop and Notebook Agreement – Lot 2 Notebook Computers	<ul style="list-style-type: none"> • Ergo Computing • HP • Samsung (through Stone Computers & Getech) • Dell • Toshiba (through Getech, Viglen & XMA) 	Mike Kilner m.kilner@lupc.lon.ac.uk	1/08/09 31/07/12
National Desktop and Notebook Agreement – Lot 3 One-Stop Shop	<ul style="list-style-type: none"> • HP (Direct) • Dell Computers (Direct) • Viglen PCs & Toshiba Notebooks (via Viglen) • Stone Computers 	Mike Kilner m.kilner@lupc.lon.ac.uk	13/09/10 31/07/12
National Network Equipment (NE) and Consultancy for Convergent Solutions (CCS)#	<ul style="list-style-type: none"> • Logicalis (NE & CCS) • European Electronique (NE & CCS) • Viglen (NE & CCS) • BT iNET (NE & CCS) • XMA (NE only) • Telindus (NE only) • 4C Strategies (CCS only) 	Kim Larter k.larter@leeds.ac.uk	1/08/09 31/07/12
Servers and Storage	<ul style="list-style-type: none"> • Dell (Server & storage) • HP (Server & storage) • Sun (Server & storage) • IBM (Server & storage) • NEC (Server & storage) • Viglen (Server & storage) • Dot Hill (Storage) • EMC (Storage) • Hitachi (Storage) 	Neil Robertson n.robertson@reading.ac.uk	1/08/07 31/07/11
Printer Purchase and Maintenance	<ul style="list-style-type: none"> • European Electronique • DTP • Getech • Phoenix Computers • XMA 	Mark Hayter m.r.hayter@leeds.ac.uk	1/05/07 31/08/11
IT Hardware Maintenance and Disaster Recovery	<ul style="list-style-type: none"> • Calyx UK (HWM) • ComputerLand (HWM) • Xenon (HWM) • ICM (DR) • SunGard (DR) 	Neil Robertson n.robertson@reading.ac.uk	1/09/08 31/08/12
IT Related Accessories and Parts	<ul style="list-style-type: none"> • Insight • Primo IT (formerly AMG) • European Electronique • XMA • Lanway 	Neil Robertson n.robertson@reading.ac.uk	2/06/08 31/05/12
UPS Supply, Installation and Maintenance*	<ul style="list-style-type: none"> • APT • The Powerworks • RMDUK 	Kim Larter k.larter@leeds.ac.uk	1/09/08 31/08/11

* Now being re-tendered as part of Data Centres inc. Cooling

In addition, JANET (UK) are leading a new Network Hardware tender in 2011 inc. core devices.