



UCISA Procurement Group 2010

Aims and Objectives

The group exists to promote and develop value for money in the procurement and maintenance of computing hardware, software, services and associated products in the higher education community and to track technological developments in the ICT marketplace.

The main functions of the group are:

- 1.** To co-ordinate the development, implementation and management of national agreements for ICT-related purchasing in higher education.
- 2.** To liaise with the regional purchasing consortia.
- 3** To liaise with university/higher education organisations and with other external bodies as appropriate for the development of negotiations towards improved purchasing arrangements for the HE community.
- 4** To organise negotiating teams, discussion groups and suppliers workshops.
- 5.** To maximize the use of electronic communications to disseminate purchasing information.
- 6.** To liaise with other higher education organisations and with external bodies as might be appropriate for the development of negotiations towards improved purchasing arrangements for the higher education community.
- 7.** To make suppliers better aware of the sales potential of the higher education market and to encourage them to address the particular needs of the market through improved and appropriate trading agreements.

National ICT Agreements (applicable to summer 2010)

Hardware: For full details of National contracts please visit www.ucisa.ac.uk/groups/pg

Commodity Group	Supplier	HE Contract Manager	Start Date/ Expiry Date
Supply (and installation) of Microcomputers with Apple operating systems	<ul style="list-style-type: none"> Apple 	Norman Coulbeck CoulbeckNB@Cardiff.ac.uk	1/10/07 30/09/11
Computer consumables, peripherals, upgrades and add-ons	<ul style="list-style-type: none"> Lyreco (one-stop shop) Office Depot (one-stop shop) XMA Ltd Supplies Team (one-stop shop) 	Darran Whatley, Darran@lupc.lon.ac.uk	1/08/06 31/01/11
National Desktop and Notebook Agreement – Lot 1 Desktop Computers	<ul style="list-style-type: none"> Viglen Research Machines Dell Stone Computers HP 	Mike Kilner m.kilner@lupc.lon.ac.uk	1/08/09 31/07/12
National Desktop and Notebook Agreement – Lot 2 Notebook Computers	<ul style="list-style-type: none"> Ergo Computing HP Samsung (through Stone Computers and Getech) Dell Computers Toshiba (through Getech, Viglen Ltd and XMA Ltd) 	Mike Kilner m.kilner@lupc.lon.ac.uk	1/08/09 31/07/12
National Network Equipment (NE) and Consultancy for Convergent Solutions (CCS)	<ul style="list-style-type: none"> Logicials (NE & CCS) European Electronique (NE & CCS) Viglen (NE & CCS) BT iNET (NE & CCS) XMA Ltd (NE only) Telindus (NE only) 4C Strategies (CCS only) 	Kim Larter, K.Larter@leeds.ac.uk	1/08/09 31/07/11
Servers and Storage	<ul style="list-style-type: none"> DELL (SERVER & STORAGE) HP (SERVER & STORAGE) SUN (SERVER & STORAGE) IBM (SERVER & STORAGE) NEC (SERVER & STORAGE) VIGLEN (SERVER & STORAGE) DOT HILL (STORAGE) EMC (STORAGE) HITACHI (STORAGE) 	Neil Robertson n.robertson@reading.ac.uk	1/08/07 31/07/11
Printer Purchase and Maintenance	<ul style="list-style-type: none"> European Electronique DTP Getech Phoenix Computers XMA Ltd 	Simon Toplass NEUPG@Bradford.ac.uk	1/05/07 30/04/11
IT Hardware Maintenance and Disaster Recovery	<ul style="list-style-type: none"> Calyx UK (HWM) ComputerLand (HWM) Xenon (HWM) ICM (DR) SunGard (DR) 	Neil Robertson n.robertson@reading.ac.uk	1/09/08 31/08/12
IT Related Accessories and Parts	<ul style="list-style-type: none"> Insight Primo IT (formerly AMG) European Electronique XMA Ltd Lanway 	Neil Robertson n.robertson@reading.ac.uk	2/06/08 31/05/11
UPS Supply, Installation and Maintenance	<ul style="list-style-type: none"> APT The Powerworks RMDUK 	Kim Larter K.Larter@leeds.ac.uk	1/09/08 31/08/12