



UCISA Procurement Group 2011

Aims and objectives

The Group exists to promote and develop value for money in the procurement and maintenance of computing hardware, software, services and associated products in the higher education community and to track technological developments in the ICT marketplace.

The main functions of the Group are:

- 1.** To coordinate the development, implementation and management of national agreements for ICT related purchasing in higher education.
- 2.** To liaise with the regional purchasing consortia.
- 3** To liaise with university/higher education organisations and with other external bodies as appropriate for the development of negotiations towards improved purchasing arrangements for the HE community.
- 4** To organise negotiating teams, discussion groups and suppliers workshops.
- 5.** To maximise the use of electronic communications to disseminate purchasing information.
- 6.** To liaise with other higher education organisations and with external bodies as might be appropriate for the development of negotiations towards improved purchasing arrangements for the higher education community.
- 7.** To make suppliers better aware of the sales potential of the higher education market and to encourage them to address the particular needs of the market through improved and appropriate trading agreements.

National ICT Hardware Agreements (last updated 3 October 2011)

Commodity Group	Present Supplier(s)	HE Contract Manager	Start/ Expiry
Microcomputers with Apple operating systems	<ul style="list-style-type: none"> • Apple 	Norman Coulbeck coulbecknb@cardiff.ac.uk	1/10/11 30/09/15
Computer Consumables (part of Office Supplies)	<ul style="list-style-type: none"> • Office Depot (one-stop) • XMA (EOS only) 	Darran Whatley darran@lupc.lon.ac.uk	1/08/11 31/07/13
National Desktop and Notebook Agreement Lot 1 – Desktop Computers	<ul style="list-style-type: none"> • Viglen • RM • Dell • Stone Computers • HP (Direct & via DTP & RM) 	Mike Kilner m.kilner@lupc.lon.ac.uk	1/08/09 31/07/12
National Desktop and Notebook Agreement Lot 2 – Notebook Computers	<ul style="list-style-type: none"> • Ergo Computing • HP (Direct & via DTP & RM) • Samsung (via Stone Computers & Getech) • Dell • Toshiba (via Getech, Viglen & XMA) 	Mike Kilner m.kilner@lupc.lon.ac.uk	1/08/09 31/07/12
National Desktop and Notebook Agreement Lot 3 – One-stop shop	<ul style="list-style-type: none"> • HP (Direct) • Dell Computers (Direct) • Viglen PCs & Toshiba Notebooks (via Viglen) • Stone Computers 	Mike Kilner m.kilner@lupc.lon.ac.uk	13/09/10 31/07/12
National Network Equipment (NE) and Consultancy for Convergent Solutions (CCS)#	<ul style="list-style-type: none"> • Logicalis (NE & CCS) • European Elec. (NE&CCS) • Viglen (NE & CCS) • BT iNET (NE & CCS) • XMA (NE only) • Telindus (NE only) • 4C Strategies (CCS only) 	Kim Larter k.larter@leeds.ac.uk	1/08/09 31/07/12
Servers and Storage	<ul style="list-style-type: none"> • Dell (Server & storage) • HP (Server & storage) • Sun (Server & storage) • IBM (Server & storage) • NEC (Server & storage) • Viglen (Server & storage) • Dot Hill (Storage) • EMC (Storage) • Hitachi (Storage) 	Neil Robertson n.robertson@reading.ac.uk	1/08/07 30/04/12
Printer Purchase and Maintenance	<ul style="list-style-type: none"> • HP • Dell • Canon • Kyocera • Brother • Samsung 	Mark Hayter m.r.hayter@leeds.ac.uk	10/10/11 09/10/14
IT Hardware Maintenance and Disaster Recovery	<ul style="list-style-type: none"> • Calyx UK (HWM) • ComputerLand (HWM) • Xenon (HWM) • ICM (DR) • SunGard (DR) 	Neil Robertson n.robertson@reading.ac.uk	1/09/08 31/08/12
IT Related Accessories and Parts	<ul style="list-style-type: none"> • Insight • Primo IT (formerly AMG) • European Electronique • XMA • Lanway 	Neil Robertson n.robertson@reading.ac.uk/ Andrew Grover a.grover@reading.ac.uk	2/06/08 31/05/12
Data Centre Management Equipment Lot 1 – UPS, PDU's, data centre cooling, generators and fire suppression (gas systems) Lot 2 – server racks, network racks, cabinets, blanking panels and building management equipment Lot 3 – Consultancy	<ul style="list-style-type: none"> • 2BM Ltd (Lots 1, 2 and 3) • APT (1) • Keysource Ltd (3) • Norland Managed Services Ltd (1, 2) • Winder Power Ltd (2, 3) • RM Donaldson (1, 2, 3) • Workspace Technology (1, 2, 3) 	Jonathan Turton j.p.turton@leeds.ac.uk	1/09/11 31/08/14

In addition, JANET(UK) led and awarded a new Network Hardware tender in 2011 inc. core devices.