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# Leading in Challenging Circumstance

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## Content

- Introduction to the Centre for Information Leadership
- Interactive Exercise – Negotiating an outsource agreement
- Leadership in a challenging environment –Group Discussion
- Conclusion





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## Outcomes

- Be able to discuss the issues facing the Information Leader in the future environment
- Gain a deeper understanding of the likely skills required of the future Information Leader
- Reflect on own perspective of IT and examine other perspectives
- Have fun!





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## **The Centre for Information Leadership**

Aims and Objectives



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## **Interactive Exercise**

- Two groups
- Role play buyer and supplier
- Read briefs and determine strategy for negotiation sessions
- Reflect on the exercise



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**Tea Break**



## Leading in a Challenging environment

- Break out into discussion groups of 7 or so
- Read and discuss two articles
- Highlight 5 key issues facing the future Information Leader
- Present each groups list
- Review



## Conclusion

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**Thank you**

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